



We invest and advise.

- Company:** Grail Partners LLC www.GrailPartners.com
- Position:** Associate – Investment Banking/Private Equity, New York, Immediate start
- Position Description:** Grail Partners is seeking a highly-motivated, qualified individual to play a key role on deal teams executing financial advisory mandates and private equity investments in the financial services industry. This is a unique, entrepreneurial opportunity to join a boutique merchant bank led by seasoned professionals with a proven track record.
- Responsibilities:** As a member of Grail’s professional team, an Associate would be involved in a full range of investment and merchant banking activities. Duties would include:
- Execution of buy-side and sell-side financial advisory mandates, including M&A assignments, restructurings, recapitalizations and strategic advisory projects
 - Sourcing, evaluation and structuring of private equity investments
 - Industry and company-specific research
 - Generating valuation, strategic and other financial analyses
- Grail Partners LLC:** Grail Partners is a merchant bank focusing on financial services. From offices in New York, Boston and San Francisco, Grail advises established financial services companies on strategic transactions (mergers, acquisitions, divestitures and restructurings). Grail also conducts business as a private equity investor, investing capital in growing companies and leveraged buyouts.
- Qualifications:** The ideal candidate should have 3-5 years of experience in investment banking, consulting, private equity, corporate strategy or accounting. Candidates with investment management-related experience will also be considered. Qualified candidates must be capable of working both independently and as part of a team. Candidates must possess excellent written and verbal communication skills, strong analytical and problem solving abilities and a strong understanding of finance. Proficiency in Microsoft Excel, Word and PowerPoint is also required.
- Application:** Please email resume and cover letter to the attention of:
Jennifer D’Amico, *Recruiting Manager* Careers@GrailPartners.com