



- Company:** Grail Partners LLC www.GrailPartners.com
- Position:** Associate – Investment Banking/Private Equity, New York, Immediate start
- Position Description:** Grail Partners is seeking a highly-motivated, qualified individual to play a key role in leading the execution of financial advisory mandates and private equity investments in the financial services industry. This is a unique, entrepreneurial opportunity to join a boutique merchant bank led by seasoned professionals with a proven track record. This position provides a high degree of direct access to the leadership of Grail Partners and its clients.
- Responsibilities:** As a member of Grail’s professional team, an Associate would be involved in a full range of investment and merchant banking activities. Duties would include:
- Execution of buy-side and sell-side financial advisory mandates, including M&A assignments, restructurings, recapitalizations and strategic advisory projects
 - Sourcing, evaluation, structuring and monitoring of private equity investments
 - Industry and company-specific research
 - Generating valuation, strategic and other financial analyses
- Grail Partners LLC:** Grail Partners is a merchant bank focused on the non-depository financial services industry, including asset management and financial technology. Grail Partners advises established financial services companies on strategic transactions (mergers, acquisitions, divestitures and restructurings). Grail Partners also conducts business as a private equity investor, investing capital in growing companies and leveraged buyouts.
- Qualifications:** Required qualifications:
- 3 or more years of experience in investment banking, consulting, private equity, corporate strategy or corporate finance and accounting;
 - Strong working knowledge of the financial services industry, particularly asset management;
 - Ability to work independently in a highly entrepreneurial environment;
 - Proven ability to interact with C-level management on a regular basis;
 - Excellent written and verbal communication skills;
 - Strong analytical and problem solving abilities;
 - A strong understanding of finance and methods of valuation;
 - Proficiency in Microsoft Excel, Word and PowerPoint
- Application:** Please email resume, including GPA, and cover letter to the attention of:
Jennifer D’Amico, *Recruiting Manager* Careers@GrailPartners.com